

Efficacy Analysis Program

The CEO's Rx For Rising Healthcare

Are You Falling Short of Your Financial Targets & Goals?

Are You Getting the Best ROI From Your Clinical Engineering Department?

Looking for a Roadmap to Greater Productivity & Patient Safety?

Is Your Healthcare System's Patient-Related Service Staff Aligned With Your Technology?

A Low Risk, High-Gain Program Designed for Today's Clinical Engineering Department

Consistent productivity and efficiency rely upon several factors. The first of these is a thorough understanding of the strengths, weaknesses, opportunities and threats that face your Clinical Engineering Department.

In order to even set a goal, you have to be certain where you are and what needs to be done to achieve that goal, whether you run a single independently owned hospital or an integrated delivery network of several facilities over a wide geographic territory.

DESCO Medical Services provides efficacy analysis that can help you see just what may be done to improve your hospital's CE operations and financial results. The program draws from DESCO's 46 years of experience in healthcare operations, growing network, and deep knowledge base. It is a low-risk investment with high yield potential that means massive savings in service contracts and capital equipment purchases, and that's just the beginning.



A Goal-Oriented Program Driven By Partnership

Success by Design

The idea is simple

Many delivery networks operate with a fiefdom approach from one hospital to the next. The program DESCO provides helps multi-site, multi-department systems discover and leverage opportunities to work jointly in reaching **higher economies of scale** in several areas including medical equipment service, vendor consolidation and asset utilization. No two hospital systems are identical which is why our assessments are done in close collaboration with key decision makers throughout your staff no matter where they may be located.

Established experience

DESCO has with other networks demonstrates the success that can be gained from our expertise. Over the past five years, DESCO has facilitated an average of **40.5% in contract cost savings** for healthcare facilities with more than \$3.5 million in assets. This is a combination of **increased up-time, reduced contract management costs** and additional savings in out-of-pocket costs through discounts gained via DESCO's network of healthcare equipment and service providers.

The program benefits

Changing well-established practices and mindsets is one of the most difficult challenges an institution can face. DESCO's senior team of analysts is highly proficient on how to run CE department assessments. With the end-goal always in sight, you can be assured nothing will get in the way of a complete and accurate report that will spell out how you can achieve **better purchasing power, higher quality ratings and greater sustainability** from one department to the next.

For expert consultation that will determine the best solution for your hospital.

Contact DESCO for assistance.

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